

15 February 2011

## **ORIEL SECURITIES RAISES £10,000,000 TIER TWO CAPITAL**

Oriel Securities, the established leading corporate and institutional stockbroking and advisory firm, is pleased to announce that it has raised £10,000,000 in lower tier two capital from HSBC Bank plc and directors and employees of Oriel.

Simon Bragg, Chief Executive commented: "We are delighted to have raised this innovative capital to support our business in this period of strong growth. We are particularly pleased that our partner HSBC has chosen to support our growth in this way. We remain very excited about the opportunities for us as an independent UK stockbroker to continue to grow our business."

Mark Brown, Head of City of London Corporate Banking Centre, HSBC commented: "We are delighted to be working with Oriel and supporting its growth in this way. HSBC has enjoyed an excellent relationship with Oriel in many areas over the years and it is pleasing to see how well it has developed and how the firm continues to invest for future growth."

- ENDS -

For further information please contact:

Oriel Securities - Simon Bragg, Chief Executive or Adrian McMillan, Finance Director, on 020 7710 7600

Temple Bar Advisory (Media enquiries) - Alex Child-Villiers or Alina Ulkina on 020 7002 1080

### Notes to Editors:

Oriel Securities is an established leading corporate and institutional stockbroking and advisory firm with an excellent reputation and a proven track record across the UK market. It is an employee owned company with a partnership culture and an equity participation model and is dedicated to delivering the very best to clients by offering superior, independent advice, the very best in ideas and stability and continuity of service.

The Facts\*:

### **Oriel Securities:**

- Offers: Research; Sales, Sales Trading & Execution; Corporate Finance and Corporate Broking
- UK only Sales and Trading desks with 34 dedicated salesmen and traders
- Makes markets in over 350 stocks
- Has 28 analysts covering 305 large, mid and small cap stocks across 14 sectors

- Has been awarded the following recognition by Starmine and Thomson Extel for its excellence in research:

#### Starmine – Top Ranked Brokers for 2010

- 1<sup>st</sup> for FTSE 100 recommendations
- 3<sup>rd</sup> for FTSE 250 recommendations

#### Extel

- 1<sup>st</sup> for Oil & Gas
- 3<sup>rd</sup> for Retail, Real Estate and Insurance
- Top ten showing in a further five sectors, namely, Leisure & Gaming, Support Services, Investment Funds, Financials and Construction
- 7<sup>th</sup> leading Brokerage firm Extel Survey of UK Small Caps

- Has 54 retained corporate broking clients
  - Which combined have an average market cap of £330m
  - Of which 11 are client wins in the past 12 months
  - Which breakdown into:
    - 13 FTSE 250
    - 14 Midcaps
    - 11 FTSE Small Cap
    - 16 AIM
- Has undertaken 26 transactions for clients in the past 12 months with an aggregate value of more than £2.1bn; has helped corporate clients to raise over £1.0bn in the past 12 months
- Currently has 125 employees and expects to grow to around 150 employees in 2011

\*Information is correct as of 26/1/11

For more information visit our web site: [www.orielsecurities.com](http://www.orielsecurities.com).

#### **HSBC Bank plc:**

HSBC serves 15.6 million customers in the UK and employs approximately 58,000 people. In the UK, HSBC offers a complete range of personal, premier and private banking services, commercial banking for small to medium businesses and corporate and institutional banking services. HSBC Bank plc is a wholly owned subsidiary of HSBC Holdings plc.

#### **HSBC Holdings plc:**

HSBC Holdings plc, the parent company of the HSBC Group, is headquartered in London. The Group serves customers worldwide from around 8,000 offices in 88 countries and territories in Europe, the Asia-Pacific region, the Americas, the Middle East and Africa. With assets of US\$2,364 billion at 31 December 2009, HSBC is one of the world's largest banking and financial services organisations. HSBC is marketed worldwide as 'the world's local bank'.